

Headquarters U.S. Air Force

Integrity - Service - Excellence

AF ADR Program-- In Perspective



U.S. AIR FORCE

**Col Barry S. Wilson
SAF/AQCA
barry.wilson@pentagon.af.mil
17 Apr 2001**

Report Documentation Page

Report Date 17APR2001	Report Type N/A	Dates Covered (from... to) -
Title and Subtitle AF ADR Program--In Perspective	Contract Number	
	Grant Number	
	Program Element Number	
Author(s) Wilson, Barry S.	Project Number	
	Task Number	
	Work Unit Number	
Performing Organization Name(s) and Address(es) SAF/AQCA	Performing Organization Report Number	
Sponsoring/Monitoring Agency Name(s) and Address(es) NDIA (National Defense Industrial Association 2111 Wilson Blvd., Ste. 400 Arlington, VA 22201-3061	Sponsor/Monitor's Acronym(s)	
	Sponsor/Monitor's Report Number(s)	
Distribution/Availability Statement Approved for public release, distribution unlimited		
Supplementary Notes Proceedings from ADR (Alternate Dispute Resolution) Conference, 17-19 April 2001 sponsored by NDIA, The original document contains color images.		
Abstract		
Subject Terms		
Report Classification unclassified	Classification of this page unclassified	
Classification of Abstract unclassified	Limitation of Abstract UU	
Number of Pages 12		



U.S. AIR FORCE

Air Force ADR Program

- **Accomplishments**
- **Foundation for Further Success**



U.S. AIR FORCE

AF ADR Accomplishments

- **Engagement with Industry:**
 - **17 Corporate-Level ADR Agreements**
 - **88 Program-Level Agreements (ACAT I & II)**
 - **31 Program-Level Agreements (ASC ACAT III)**
- **Creation of an ADR Program Infrastructure:**
 - **ADR Advisory Team (15 Person Multi-Disciplinary Team);**
 - **ADR Division (10 Attorneys);**
 - **ADR Champions (22 Contracting/Acquisition Professionals)**
 - **ADR Program Website -- <http://www.adr.af.mil> (170,000 “Hits” -- Great Feedback)**



U.S. AIR FORCE

CY 2000 Results

- **Over 50% of appeals on ADR track--all stages of litigation**
 - **Some pre-appeal**
- **38 Completed ADRs**
 - **Four-fold increase--resolution in fraction of the time**
 - **97% resolution rate--“Where there’s a will--there’s a way”**
 - **ADR Agreement**
 - **Third Party Neutral**
- **ADR Champions Appointed and Trained**
- **Major ADR Conference: 17-19 April 2001**



U.S. AIR FORCE

Analysis of CY2000 ADR Activity

Period Covered: 1 Jan 00 - 31 Dec 00

<u>Type</u>	<u>#</u>	<u>Est Claim</u>	<u>Est Settlement</u>
Operational	33*	\$14M	\$4M
Systems	5	\$15M	\$6M

*** 2 Pre-Appeals**

Significant Points:

- Most claims are relatively small**
- Most ADR efforts are in “Operational” Contracts**



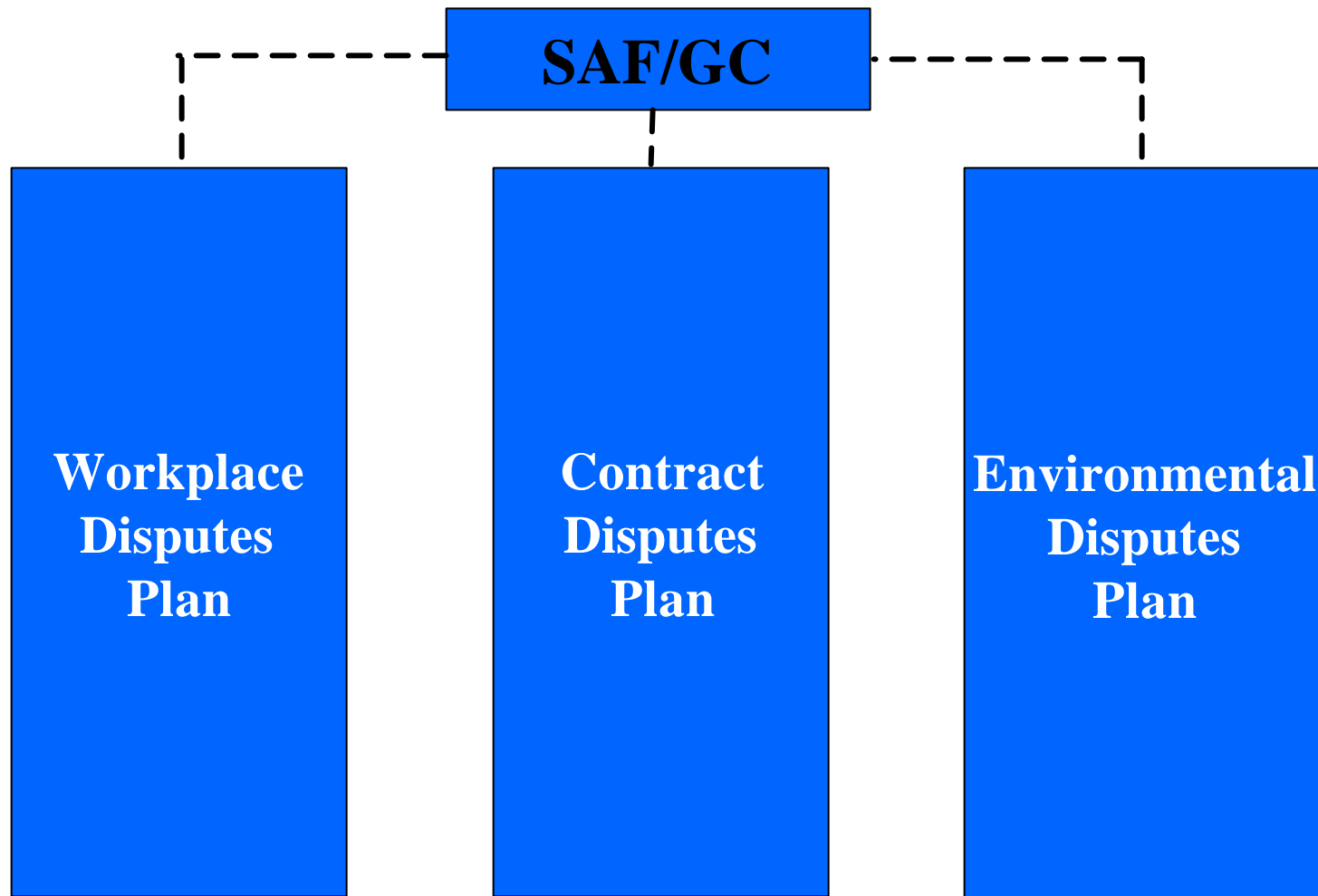
Foundation for Further Success

- **ADR in Perspective**
- **Increased Role of CAST**
- **Joint Infrastructure**



U.S. AIR FORCE

ADR Program in Perspective





U.S. AIR FORCE

Increased Role of CAST & ASTs

- **AFMC/CC Itr 26 Sep 00 institutionalizes ADR Champions in ASTs**
 - **Natural home for ADR Champions--multi-functional expertise**
 - **Reduces perception that ADR is “Contracting” responsibility**
 - **Establishes role of ADR “facilitator” as “hands-on” expert**
- **Logical focal point for training**
 - **Help develop/deliver ADR training**
 - **Both AFMC and non-AFMC acquisitions**



U.S. AIR FORCE

Industry Consultation/Joint Training

- **Established Joint ADR Training IPT (16 + advisors)**
 - **Govt**: Contracting, Legal, Education, Program Mgt
 - **Industry**: Business; Finance; Legal; (NDIA; APMP; AAA; CPR)
 - **Developed Draft ADR Reference Book**
 - <http://www.adr.af.mil/acquisition/index.html>
 - “Foundational” (generic) ADR training to Govt/Industry or both
 - **“JIT” training to help facilitate specific issue:
Government and Contractor**
 - **Large Scale Joint Negotiation (“Win-Win”) Training**
-



U.S. AIR FORCE

ADR Advisory Team

<u>Name</u>	<u>Office</u>	<u>Email</u>	<u>Phone</u>
Col Barry Wilson	SAF/AQC	barry.wilson@pentagon.af.mil	703-588-2357
Joe McDade	SAF/GCQ	joseph.mcdade@pentagon.af.mil	703-693-7286
Col Cheryl Nilsson	AFMC LO/JABA	cheryl.nilsson@wpafb.af.mil	937-255-6111
Marilyn Thomas	SAF/AQX	marilyn.thomas2@pentagon.af.mil	703-588-7247
Sue-Ellen Fullen	SAF/FMB	sue.fullen@pentagon.af.mil	703-695-0405
Gerry Brown	AFLSA/JACN	gerry.brown@pentagon.af.mil	DSN426-9078
John Thrasher	AFMC/AQ	john.thrasher@wpafb.af.mil	(937) 656-0816
Victoria Post	DCAA-Policy/Programs	victoria.post@dcaa.mil	703-767-2270
Cynthia Brice	DCMA-OCB	mbrace@hq.dcma.mil	703-428-1004
Tony Lander	HQ AFSPC/LGCM	anthony.lander@peterson.af.mil	(719) 554-5324



U.S. AIR FORCE

Joint Infrastructure

- **AF ADR Advisory Team and Champions**
 - **Provides clear focal points**
 - **Facilitate efficient removal of road-blocks**
 - **Provides institutional memory**

 - **Mrs Druyun's 13 Feb 01 letter asks Industry to appoint Corporate ADR Champions**

 - **Overarching Goal:**
 - **Get better visibility into potential ADR candidates**
 - **Move ADR to the Left**
-



U.S. AIR FORCE

Summary

- Objective is “Blue Ribbon” business relations between AF and Industry
- Focus is on timely identification & resolution of issues--not ADR.
 - However, ADR facilitates resolution when “normal” negotiations are at an impasse
 - ... and Program Agreements facilitate use of ADR
- Resolution method must be jointly agreed and mutually beneficial--may involve risk on both parties